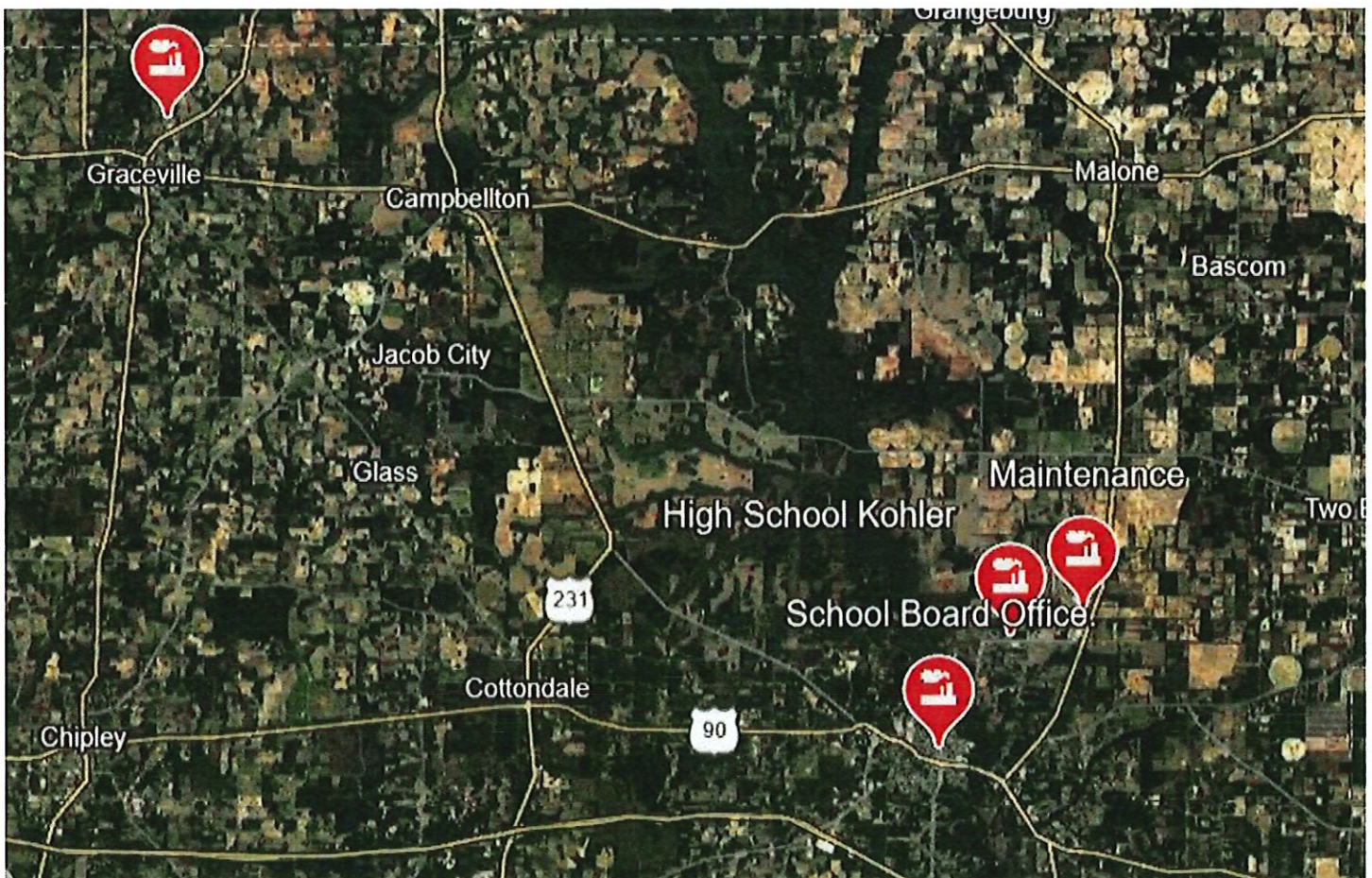


Jackson County School Board Generator Service Proposal

Date of proposal 05/27/2025

We Appreciate the Opportunity to Serve Our Communities

This proposal includes annual services, load bank testing, fuel audits and semi-annual services for 4 generators.



Thompson Tractor recommended services per unit.

2025-2027 Generators							
Unit Name	Make	Serial Number	Annual/Full Service	Semi Annual	Load Bank	Fuel Audit	Total
Maintenance Buliding	Generac	3014423568	\$ 1,216.57	\$ 349.00	\$ 973.20	N/A	\$ 2,538.77
School Board Office	Generac	3000018467	\$ 1,012.24	\$ 349.00	\$ 911.20	N/A	\$ 2,272.44
Graceville School	Onan	1274906333	\$ 1,126.74	\$ 349.00	\$ 893.20	N/A	\$ 2,368.94
				Monthly			\$ -
Marianna High School	Kohler	770557	\$ 2,260.60	\$ 4,100.88	\$ 2,583.40	\$ 400.70	\$ 9,345.58
							\$ -
							\$ -
							\$ -
							\$ -
							\$ -
							\$ -
							\$ -
							\$ -
							\$ -
							\$ -
Total						2025	\$ 16,525.73
Total						2026	\$ 18,178.30
Total						2027	\$ 19,996.13



Thompson Tractor Power Systems
Josh Wright
1-423-817-5827
joshwright@thompsontractor.com
05/27/2025

PAEC CONTRACT NUMBER RFP #21-23

All Pricing is for a normal weekday business hour and pricing is valid for 60 days. The above is an estimate based on our initial inspection and does not include any additional parts, labor, overtime, air freight, backorder freight, machining, or taxes which may become evident after work has been initiated. Any operation not listed in estimate is additional. Remote asset monitoring is not included in this bid. Thank you for the opportunity to serve you.

This can be changed to meet customer request: Each unit will receive one of the following services annually: Annual service (full service with sample testing). Fuel Audit, Load Bank Testing and semi-annual service (inspection). The pricing in this agreement will be honored for the stated time periods. If the customer decided to decline any of the proposed services a new proposal can be drafted to reflect the customers desired services.

This agreement may be canceled by either party with a written notice 30 days before any scheduled services.

☐

Three Year agreement 2025-2027

Customer Signature: _____ Date: _____

Definitions of Services

Annual Full/365 service Includes: changing the oil, changing the oil filter, changing the fuel filter, inspecting the air filter, inspecting the belts, inspecting the hoses, inspecting the radiator for fluid level, leaks, and debris, check the batteries and fluid battery fluid level(if applicable), inspecting the breakers, and inspect generator for condition and wear, The Technician will test run the generator to operating temperature. Fluid Analysis Services: oil sample testing and coolant sample testing will be performed at our Birmingham Laboratory. An inspection report will be provided to the customer by email. This service would be provided once in a 12-month period.

Semi Annual Inspection Includes: This service is provided at 180 days after the annual service is provided. Technician will check the oil and coolant levels. Technician will inspect the following: belts (adjust if needed), breakers, hoses, batteries, air filter, radiator for leaks and debris, fuel tank for leaks and possible water intrusion points, and the breaker. The Technician will test run the generator to operating temperature and perform a power transfer test with the owner's permission. An inspection report will be provided to the customer by email. This service would be provided once in a 12-month period.

Annual Fuel Audit Includes: Conduct fuel sample analysis. Inspecting the bottom of tank with a camera for sludge, water, and debris. Inspect critical tank components (vents, emergency vents, fill ports, fuel lines, pumps, rupture basin, etc.). If we discover any issue with the tank, components, or the fuel, we will provide a quote for the repairs or needed cleaning procedures. An Inspection report of the fuel tank will be provided by email. This service is priced to be provided during a site visit for another service (Annual Service or Semi-Annual Service). This service would be provided once in a 12-month period. Fuel stabilizer is not included in the price.

Load Bank: A device designed to simulate an electrical load for testing and maintaining power sources such as generators, UPS systems, or batteries. It safely applies and dissipates the electrical energy produced by the power source to verify its performance under specific load conditions. Load banks help with testing, troubleshooting and preventative maintenance.

Thompson Tractor Fluid Analysis Services

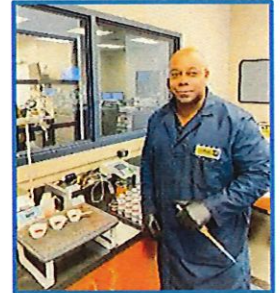
*Thompson Tractor's fluid analysis lab in Birmingham operates with one primary goal in mind -
Enabling our customers to get the most out of their equipment.*

Avoid Unplanned Repairs or Catastrophic Failures

Thompson's Fluid Analysis Service is one of the most useful and important maintenance support programs available. Using the Oil and Coolant Analysis service, you can pinpoint trouble early and avoid shutdowns for unplanned repairs or catastrophic failures.

Early Detection through Fluid Analysis

Early detection delivers peak performance from your equipment. Fluid Analysis Service is a dependable, thorough, and cost-effective preventive maintenance program. It allows you to lower operating costs and to schedule downtime for necessary repairs. Our experience tells us that preventive maintenance and cost-effective before-failure repairs are two important tools that regular oil sampling can provide. Test results are analyzed against previous results to monitor for abnormal wear trends. We give the customer an overall evaluation and recommendation. An oil analysis form is then printed and mailed, faxed, or emailed to the customer. The best oil sample data comes from proper sampling techniques. Consistent hours or mileage on each oil sample submitted, along with the weight of the oil being used enables the best interpretation. Thompson Tractor's lab provides complete lab services - such as particle count testing, oil condition analysis, wear metals analysis, viscosity testing and coolant analysis - to monitor your equipment. This enables you the efficiency of scheduling maintenance and forecasting repairs that optimizes your equipment's productivity.



Particle Count Testing

Particle count testing detects larger particles in the oil than the ones found in typical wear metal analysis. This provides our customers with another tool for the detection of excessive wear and contamination.

Oil Condition Analysis

Oil condition analysis compares a customer's current used engine oil sample with a previously recorded sample of their new unused engine oil to detect the amount of lubrication the oil may lose during normal operation. This potential loss of lubrication can be from several sources such as soot, oxidation, and sulfur. Engine oil contamination from fuel, water and coolant entry can also affect the oil's ability to lubricate more. All these various contaminants are recorded and reported.

Wear Metals Analysis

Wear metal analysis measures and identifies the amounts and types of metals that wear inside an engine, transmission, final drive, or hydraulic system. Nine different metals are recorded and evaluated in order to monitor the wear inside each of these compartments. The wear metal readings are measured and recorded in parts per million, which is the industry-wide standard for reporting metal analysis results.

Dependent upon the level of metals in the oil, we will determine where the abnormal wear is originating within a compartment. We test for Aluminum, Chrome, Iron, Lead, Potassium, Silicon, Sodium, and Tin.

Viscosity Testing

Viscosity testing measures the oil's ability to flow and lubricate. Fuel present in the oil will lower the viscosity level, reducing the ability of the oil to lubricate. Viscosity testing will determine if the wrong weight of oil is being used in a particular compartment or an oil transfer between compartments exists.

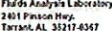
Coolant Analysis

Coolant or cooling system problems contribute to more than 50% of all engine failures. These failures can be due to inadequate cooling system maintenance, incorrect coolant concentrations, and poor operational procedures, all of which can cause accelerated oil degradation, insufficient heat transfer, corrosion of liners, water pumps, and seals. Coolant analysis can determine the overall condition of the cooling system and can identify problems with maintenance procedures and practices. Level 1 coolant analysis consists of four analytical tests and three observational tests that not only show major problems with the coolant but can also predict some major coolant system problems. Cooling system problems will also reduce the life of engine, transmission, and hydraulic components served by coolant heat exchangers. Coolant analysis is as important a tool in early prediction of potential problems, as oil analysis is in oil-lubricated systems.



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Sample Oil Lab Test Results

TCTO Product Support Sales Rep SAMOH JONES		COMBAT TEAM NAME: CUSTOMER EQUIP NAME: COMBAT IDENTIFY NUMBER: SERIAL NUMBER: MANUFACTURER: MODEL: JOB SITE: EXT. EQUIP. NUMBER:		SISOP JOB ITEM: COMP. SERIAL NUMBER: COMBAT IDENTIFY NUMBER: COMP. MANUFACTURER: SAMPLE LABEL NUMBER: FLUID BRAND/VEHICLE: FLUID TYPE: EXT. EQUIP. IDENT. FACT: FUEL CONSUMED:		 Fluids Analysis Laboratory 2401 Pinson Hwy. Tarrytown, AL 35217-4367 256-244-7888 www.thompsoncattractor.com		
FAC: FORD SAMPLE TYPE: OIL SAMPLE SIZE (gms): 4								
LAB CONTROL NUMBER	SAMPLE DATE	PROCESS DATE	EQUIPMENT NUMBER	MILES ON FLUID	FLUID CHANGED	MAJOR FLUID	MAJOR FLUID QUANTITY	FILTER CHANGED
D436-3108-0079	10-Sep-2023	10-Sep-2023	0	0	Yes			Yes
No Active Request	NORMAL WEAR METAL READINGS: NO PROBLEMS PRESENTLY ASSOCIATED WITH THIS SAMPLE. CONTINUE SAMPLING AT THE NORMAL INTERVAL.							
D436-3121-0089	07-Nov-2023	12-Nov-2023	0	0	Unknown			
No Active Request	NORMAL WEAR METAL READINGS: NO PROBLEMS PRESENTLY ASSOCIATED WITH THIS SAMPLE. CONTINUE SAMPLING AT THE NORMAL INTERVAL.							
D436-3122-0088	08-Sep-2023	08-Sep-2023	0	0	Yes			
No Active Request	NORMAL WEAR METAL READINGS: NO PROBLEMS PRESENTLY ASSOCIATED WITH THIS SAMPLE. CONTINUE SAMPLING AT THE NORMAL INTERVAL.							
D436-3103-0013	07-Apr-2020	23-Apr-2020	0	0	Yes			Yes
No Active Request	NORMAL WEAR METAL READINGS: NO PROBLEMS PRESENTLY ASSOCIATED WITH THIS SAMPLE. CONTINUE SAMPLING AT THE NORMAL INTERVAL.							

Wear Metal (ppm)	Cr	Pb	Co	Al	Fe	Sa	Si	Na	K	B	Mn	Mg	Ag	Ni	V	Wn	Cu	Cd	Mg	Zn	P	Mo
D436-1102-0076	8	15	1	4	1	2	1	1	1	1	201	86	2	0	0	0	122	435	333	91	0	
D436-0207-0080	1	20	1	0	2	0	0	1	0	252	128	0	0	0	0	0	103	468	810	662	0	
D436-0205-0043	1	16	1	0	1	0	0	1	0	238	128	0	0	0	0	0	104	467	734	722	0	
D436-0205-0012	1	12	2	16	2	1	0	2	25	363	122	0	0	0	0	1	108	528	838	581	0	

Oil Contaminant (Petroleum Based fluid)	BT	CO	MT	PAH	W	A	F	PEC	YSD
D436-0207-0076	36	17	0	23	N	N	N	2.26	12.1
D436-0207-0080	37	17	0	20	N	N	N	1.90	10.6
D436-0205-0048	36	17	0	18	N	N	N	1.90	12.2
D436-0205-0012	37	17	0	20	N	N	N	1.90	11.8

About Thompson Tractor

Founded by Hall W. Thompson in 1957, the Company is headquartered in Birmingham, AL. The Company's history has been distinguished by a dedication to excellence and a commitment to service. From its origin as the Caterpillar dealer for the northern thirty-nine counties in Alabama operating out of three Alabama locations in Birmingham, Decatur and Tuscaloosa, Thompson Tractor is now the full-line Caterpillar dealer for Alabama and northwest Florida. We employ nearly 1,300 people in almost thirty locations throughout our territory. Many of the Thompson Tractor employees are from the Marianna area. Thompson Tractor celebrated a major milestone in 2019 with the succession of Lucy Thompson Marsh as the fourth generation of the Thompson family to serve as a Caterpillar Dealer-Principal. Moreover, Lucy is one of only five female Caterpillar Dealer-Principals in the United States.

In the 2023 Thompson Tractor's Generator service team completed an estimated 8,500 generator service calls.

Emergency service calls will get priority in the scheduling of our technicians. We can provide weekend, after hour, and holiday service at an increased labor rate.

Onsite Service Response to Emergencies is usually within 2 hours for the City of Dothan service area.

Your Service Supervisor: Donnie Hertter 850-824-3150

Your Sale Representative: Josh Wright 423-817-5827

Service technicians assigned to your account:

Kenneth Grant Austin Wethington